

Minimal 4 Divers RETAIL Alor Diving Packages 2020 - V.1

...with Donovan Whitford

PACKAGE PRICES 2020 #01/15112019 VERSION#01 - 15TH NOVEMBER 2019 VALIDITY DATE - 1ST JAN TO 31ST DEC 2020

Dive Alor Dive

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RETAIL ENGLISH-V.1

TO: Minimum 4 (four) divers for a minimum of 5D/4N package.

All prices are in Indonesian Rupiah (Rp. or IDR) per diver. "jt" = Millions of Rupiah and "rb" = Thousands of Rupiah.

DIVING TYPE	DONE IN	TERMS	STARTING DATE	PAYMENT TERMS	END DATE
LAND BASED Diving Packages	Alor Island	On Request	1st Jan 2020	As Stated Below	31st Dec 2020

DAYS/ NIGHTS	DESCRIPTION	PER DIVER IN YOUR GROUP
5D/4N 10 dives	X4 nights Alor hotel(A/C- hot shower-twin share) X3 days of boat diving with 2 - 4 boat dives per day with total max 10 dives incl. any night dives X3 meals/day, tanks/fills/weights, dive boat, daily marine park entrance & harbor master fees	Min 4=Rp.10jt Min 6=Rp.9jt
6D/5N 14 dives	X5 nights Alor hotel(A/C- hot shower-twin share) X4 days of boat diving with 2 - 4 boat dives per day with total max 14 dives incl. any night dives X3 meals/day, tanks/fills/weights, dive boat, daily marine park entrance & harbor master fees	Min 4=Rp.12jt Min 6=Rp.11jt
7D/6N 18 dives	X6 nights Alor hotel(A/C- hot shower-twin share) X5 days of boat diving with 2 - 4 boat dives per day with total max 18 dives incl. any night dives X3 meals/day, tanks/fills/weights, dive boat, daily marine park entrance & harbor master fees	Min 4=Rp.14jt Min 6=Rp.13jt



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An example schedule for 5D/4N with 3 boat diving days with max 10 dives:

Day 1 : Fly Jkt/Bali to Kupang to Alor. Tour begins on arrival in Alor. **No diving.**Day 2-4 : Dive in Alor, 2-4 boat dives daily for 3 days. Max 4 + 4 + 2 = max 10 dives.

Day 5 : Min 18 hours NO-FLY-TIME. Fly Alor to Kupang to Jkt/Bali.

Notes:

- These package prices are for a minimum of 4 (four) divers. Maximum 16 (sixteen) divers.
- Includes all daily diving and airport transfers in Alor. Accom. at NEW 3 Star Hotel PULO ALOR.
- Includes all Alor meals (B, L, D) as well as snacks, drinking water and tea/coffee on the dive boat.
- Includes 4 (four) boat dives on all diving days except the day before flying with only 2 dives possible.
- Includes all daily Tourism Marine Park fees and all daily Harbor Master fees.
- Children under 3 years are FOC. Children 3-9 years are 50% of the diver's package price share room with parents, no extra bed. Children 10 years or snorkelers or non-divers are 75% of the diver's price.
- Standard dive gear incl. BCD, REG, wetsuit, boots/fins, mask/snorkel and is extra Rp.500rb/diving day.
- Single piece equipment rental is Rp.100rb/item/day. No discounts on rental equipment.
- Dive computers and underwater lights/torches/flashlights are not available for rent.
- All prices are twin-share (2 people per room). Own Room or Extra Room is Rp.500rb/extra room/night.
- 4 to 6 full paying divers there is no FOC diver.
- Minimum payment for 4 (four) divers with 5D/4N package is Rp. 40jt.
- Minimum payment for 5 (five) divers with 5D/4N package is Rp.50jt.
- Minimum payment for 6 (six) divers with 5D/4N package is Rp.54jt.
- If your group is minimal 7 divers please contact me personally for CONFIDENTIAL/FOC packages.

Booking, Payment and Cancelation notes:

Booking Deposit: A non-refundable Rp.10jt Booking Deposit is due 7 (seven) days after your booking. **Final Payment:** Final Payment must be received in full 30 (thirty) days prior to the start date of your tour. **30 (thirty) Day Cancelation:** A 50% refund of monies in hand if cancelation is more than 30 (thirty) days prior to start date of your tour. No refunds if cancelation is less than 30 (thirty) days prior to start date. Prices are subject to change without prior notice. Rp.10jt Booking Deposit is non-refundable.

Liability:

It is essential to arrange a comprehensive personal and baggage travel insurance to cover any eventuality, including charges arising should you have to cancel your holiday plans. Please check your agent or your own insurance company about this. Dive Alor Dive excludes liability for matters such as baggage loss or damage, expense or inconvenience caused by delayed or cancelled transportation services or change of schedule.

Itineraries:

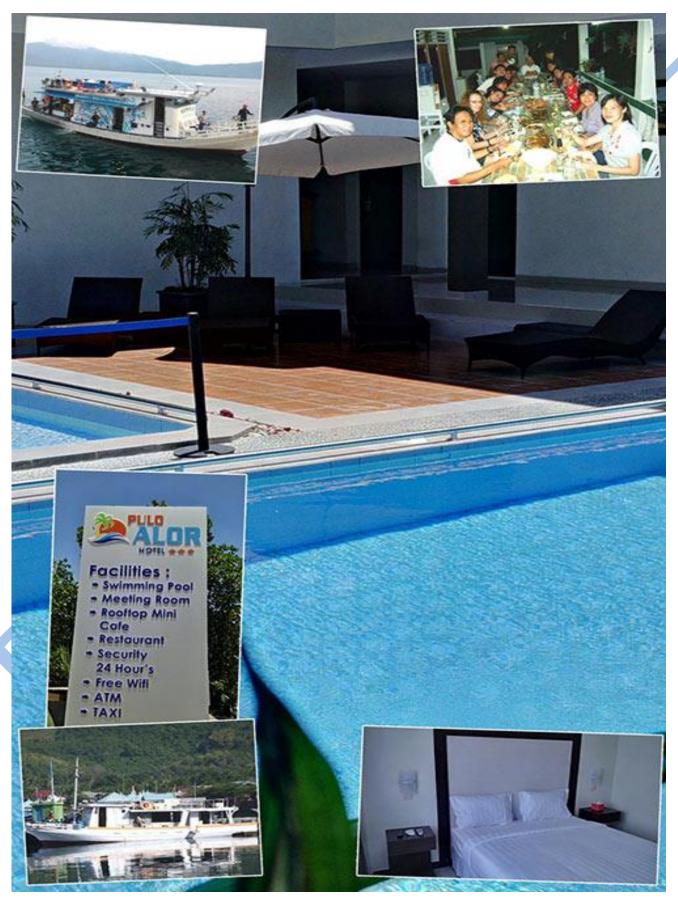
Before you book please ensure your booking's days and dates are 100% confirmed. Before you book please ensure you have a Rp.10jt Booking Deposit ready to pay within 7 days of booking.



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Dive Alor Dive T-shirts
Rp.250,000/piece
Black or white
S, M, L, XL, XXL
While stocks last
Black and white t-shirts with
opposing prints available
until SOLD OUT



Traditional Village & Dance Tour Rp.250,000/person Includes transport hotel-village-hotel and traditional dance performance 3-4 hour tour Individual costume rental is additional Rp.50rb/person



Dugong Viewing Tour
Rp.250,000/person
Including transport hotel-beachhotel, boat charter and
dugong guide/whisperer
3-4 hour tour
Morning or afternoon viewing
available - weather permitting